

# In crafting **Tonnellerie** Ô barrels, we take our inspiration from the winemaker. We gain a clear understanding of your intent, then build your barrels to enhance the **essence of the wine.** We use premium materials to handcraft our iconic oak barrels to lift the flavor of the fruit and ultimately **capture the senses**.

# Our Story

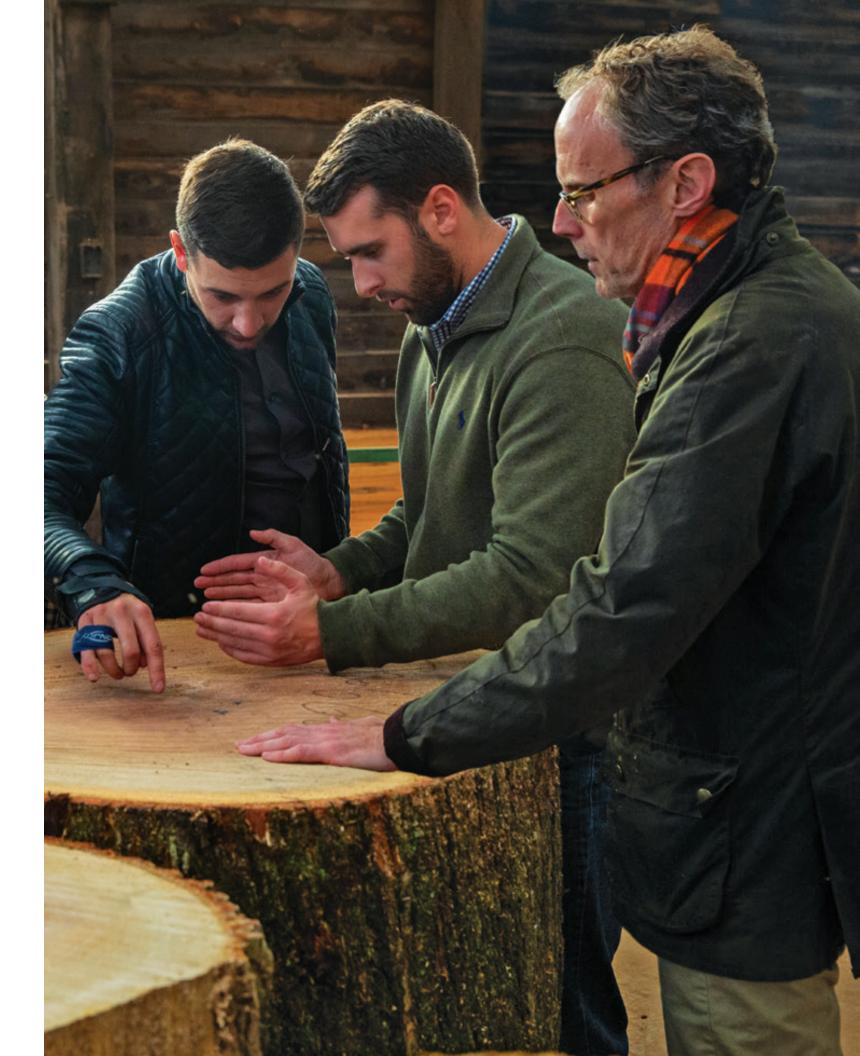
## **Ingraining Impressions**

Tonnellerie Ô was founded over a decade ago as an independent French and American oak barrel maker in the same spirit as our pioneering North American winemaking neighbors: to advance the art and science of barrel making and capture the unique fruit and flavor of the vineyard. In this spirit, we apply a modern mindset and advanced technology to traditional methods of coopering to augment precision, efficiency and, ultimately, the impression of the barrel on the wine.



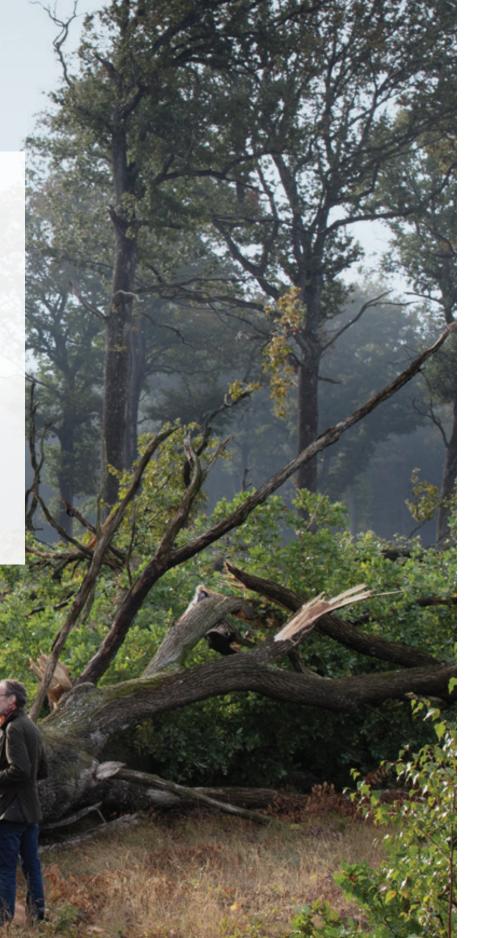
"Our cooperage was conceived in the same spirit that guided Robert Mondavi and André Tchelistcheff as they undertook a revolution in American winemaking. Like these California visionaries, we believe that with the right tools and motivation, New World innovators can compete with the finest traditions of the Old World in every part of the winemaking process."

– Quinn Roberts, Master Cooper, Tonnellerie Ô



"I've been in the forests during harvest to watch our trees being cut down. I've spent time with the people behind the process. They are truly invested in nurturing and protecting these forests for generations to come."

- Tommy Struhm, Barrel & Alternative Oak Sales, Tonnellerie Ô



# **Our Partnerships**



Take part in our "Master Cooper" series and experience a rare insider's look at barrel making, from forest to your first bottle.

Our intention is to provide you with the opportunity to cultivate relationships with our stave mills similar to those you have with your grape growers to ultimately create barrel profile that match the intention of your wine.

Hand-in-hand with Tonnellerie Ô Master Cooper Quinn Roberts, you'll travel to France, meet, drink and dine with the families who hav been crafting quality staves for generations. They'll provide you with a first-hand education and barrel toasting.

> For more information on joining our annual tour, please contact: mastercooperseries@tonnellerieo.com

We source our barrel wood from small, independent stave mills committed to the quality of both partnership and product in line with our own. We have strong multigenerational ties with French and American oak stave suppliers, working closely with them every step of the supply chain to control raw materials from tree to barrel. We verify the authenticity of the forest origin of all woods as well as make frequent visits to American regions and France to monitor progress of the 24-60 month seasoning program.

## Join Us in France

	on sourcing while walking through the
	magnificent national forests. You'll observe
	l'abattage de chêne, or the harvesting of the
	ancient, majestic trees that are the fruit of the
	Futaie silvicultural system. You'll also hand-
	select and set aside wood for your own barrels.
	You'll tour the mills and observe the entire
es	process from cutting to seasoning.
	After your oak staves are delivered to the
	Tonnellerie Ô cooperage in Benicia, California
to	you'll meet up again with Quinn, who will
e	take you through the barrel-making process,
	including determining your custom formats



# **Our Barrels**

We offer a wide array of handmade French and American oak barrels to advance your inspiration. Leveraging our variety of sourcing, styles, sizes and toasts, you can create wines limited only by your imagination. Our craftsmen, with nearly a century of experience among them, are honored to handcraft, hand-toast and hand-finish each of your barrels to your specifications and senses.





## Hands-on Service

Because we're located near Napa Valley, we have the unique advantage of being able to work directly with you throughout the year. From harvesting to bottling, we can collaborate easily with you on all aspects of barrel making - from flavor profiling to branding the barrel - to create barrels that ring true to your intent.

Tonnellerie (

# FRENCH

All our French oak comes from the ancient forests of northern and central France carefully cultivated for centuries to produce the highest-quality oak. To secure the finest wood, we work hand-in-hand with small, family-owned stave mills who have been sourcing, crafting and seasoning staves for generations. Our Futaie barrels are sourced from wood from within the French National Forest System, chosen exclusively from trees grown and harvested in accordance with the Futaie system of forest management. Under strict direction of French National Office of Forestry, the Futaie forests have become the source of some of highest quality oak found anywhere in the world, renowned for its fine grain and rare uniformity.

WHITE	DESCI
PURITY	<b>Blonde:</b> Our longest, lowest-temperature toa profile, sharpening the focus on red fruits i Designed to enhance the purest varietal exp
PU	<b>Flash Toast:</b> Woody, slightly earthy aromas, ca incense. Can bring a sense of "freshness" to
ELEGANCE	<b>Medium:</b> More aromatic complexity than Blo mid-palate, sweeter oak aromas, toasted ba wood spice (e.g., sandalwood). Also enhance of red over black fruit.
ELI	<b>Medium Slow:</b> Aromatic profile similar to Me vanilla, brown spices. Enhances richness ar
	<b>Medium Plus:</b> Vanilla bean, amaretto, marzipa enhance the perception of slate, graphite of Accentuates viscosity. Emphasizes black ov
ENGE	Medium Plus Slow: Aromatic profile similar to on smoothness and richness of wine's textu extended toasting. Enhances perception of
OPULI	Heavy: Common descriptors include cocoa, l brûlée. Minimal contribution of wood tann the palate.
	<b>Boost:</b> Designed to match with the boldest s Heavy toast with a special twist that permit maximum sweetness and richness without o

## **Toast Profiles** RIPTIONS RED ist provides the most "transparent" barrel in reds and a fresh, crisp quality in whites. pression possible. an have subtle aromas of sandalwood and PURITY to heavily extracted, concentrated reds. onde toast. Contributes "roundness" guette, vanilla, baking spices, hints of es "freshness." Can emphasize perception edium: toasted nuts, caramel, toasted bread, nd depth mid-palate. an, baking spices, caramel. At times it can ELEGANCE r other "mineral" aromas and flavors. ver red fruit. o Medium Plus, but with maximum impact ure from decrease in wood tannin with sweet dark fruit. baking chocolate, espresso bean, crème in helps build volume and creaminess on **OPULENCE** styles of New World red winemaking. ts the deepest penetration of heat to deliver maximum sweetness and richness without charry or smoky characters.

# Tonnellerie

# FRENCH EXPORT & BESPOKE

At Tonnellerie Ô we produce two different formats for our French Export Selection barrels – a Bordeaux Export and a Burgundy Export – and offer four basic toast profiles (Blonde, Medium, Medium Plus and Heavy).

Bespoke Selections are barrels you can customize with our Master Cooper Quinn Roberts to achieve the aesthetic and/or flavor profile you intend for a specific wine.

## Lighter hand in toasting to give a uniquely elegant style

Our 225L barrels are made from a blend of wood from four regions within Northern France (Hauts-de-France, Île-de-France, Normandy and Grand Est), which include the forests of Halatte, Chantilly, Fontainebleau, Darney and Bellême, among others. Our Burgundy Export Barrels are produced from a blend of wood from four regions in the Center of France (Auvergne-Rhône-Alpes, Bourgogne-Franche-Comté, Val de Loire and Centre-Val de Loire), which include the forests of Orléans, Saint-Palais, Tronçais, Bercé and Bertranges, among others. All staves are seasoned for at least 36 months at the mill where they are made before shipment to our cooperage in Benicia, California.

#### Application

For wines that show an affinity for the best characteristics of classic French oak

**Available Toasts** Blonde, Medium, Medium Plus, Heavy

Source Central France Northern France

# BESPOKE

## New level of partnership between winemaker and cooper

When you choose to work with our Bespoke Selections, you have the option to choose your toast profile, select nonstandard sizes including 200L and 265L formats, adjust stave thickness, add toasted heads and include your logo on the barrel head. For an additional cost, you also may order Château formats, identify forests (when available), extend seasoning, specify grain density, and substitute American oak heads (Hybrid).

#### Application

For winemakers who want to challenge perceptions and explore the possibilities of French oak and its relationship with their wine

# Custom

Source Central France Northern France

# **EXPORT**

## **Specifications**

Grain Volume Stave thickness Heading thickness Seasoning

Fine 225L, 228L 27mm 27mm 36 months

**Available Toasts** 

## **Specifications**

Grain Volume

Stave thickness Heading thickness 22mm, 27mm Seasoning

Fine, Extra Fine 200L, 225L, 228L, 265L 22mm, 27mm 36 months



Tonnellerie ()

# FRENCH PRESTIGE

Through years of working with customers to develop their perfect barrel, we have developed five profiles that we consider to be our Prestige Selections. Each of these five barrels is made with a specific intention and represent our artistic contribution to the winemaking process.

FUTAIE

After centuries of rigorous management, the majestic Futaie forests of Central and Northern France have become today's source of some of the best oak for barrels.

Sharp focus on vivid fruit and floral characters to create lifted, delicate aromas, energy and nerve on the palate and a bright, focused finish

Application For programs where the goal is

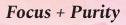
vibrant, natural fruit expression

Source Futaie

# FRENCH PRESTIGE

# PUR BLANC - PUR NOIR

FUTAIE



## **Specifications**

Grain Volume Stave thickness Heading thickness Seasoning

Fine 225L, 228L 27mm 22mm, 27mm 36 months

# FRENCH PRESTIGE SOUS L'EAU ELEGANCE - PURITY

## Harmony + Refinement

An overnight "cold soak" of staves in pure, filtered water washes away tannin and woody aromatic compounds, leaving a uniquely clean, elegant sensory profile.

## Process to create balance of clear varietal expression and refined oak influence

#### Application

For delicate whites to retain a crisp, lean character (Purity toast) and for full-bodied whites to enhance their richness and complexity (Elegance toast)

### Source

707.752.6350

Central France Northern France **Specifications** Grain Volume Stave thickness Heading thickness Seasoning

INFO@TONNELLERIEO.COM

SOUS L'EAU

Fine 225L, 228L 27mm 27mm 36 months

To build this limited-production barrel, our coopers select only the finest-grain staves milled from the most renowned forests of Central France.

## Application

For extended aging of medium- to full-bodied whites; finds its best fit with medium-bodied reds aged 10 months or more

## Source **Central France**

# FRENCH PRESTIGE **CRÈME DLC O**R ROUGE

## Complexity + Substance

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Long, controlled toasting to bring greater definition to the aromatic and textural elements of the finest oak: complex aromas, richer mouthfeel, extended finish

CREME BLC

## **Specifications**

Grain Volume Stave thickness Heading thickness Seasoning

Extra Fine 228L 27mm 27mm 36 months



# FRENCH PRESTIGE ÉLEVAGE LUXE

# FRENCH PRESTIGE **Ô CHÂTEAU** FERRÉ - TRADITION

## **Richness** + Opulence

Our expert craftsmen choose only fine-grained, flawless staves – the fruit of the labor of generations of foresters - to create a barrel made for exceptional wines of great depth and presence.

> Deep, slow toast to amplify ripe dark fruit, velvety texture and lush, sweet finish

## Application

For expressing a sense of generosity and abundance in bold red wines

## Source

Northern France

**Specifications** Grain Volume Stave thickness Heading thickness Seasoning

ELEVAGE

# 225L 22mm 27mm

Extra Fine 36 months

A blend of oak from the jewels of the French national forest system: the Forêt Domaniale de Tronçais and the Forêt Domaniale de Bercé.

#### Application

For enriching the tonal and textural palette of wines of distinction and character

# Source de Tronçais

707.752.6350

## Sophistication + Heritage

Time-honored toasting method to bring out the most natural expression of this exquisite oak to contribute complexity, structure, finesse

O CHATEAU

Forêt Domaniale Forêt Domaniale de Bercé (Jupilles)

## **Specifications**

Grain Volume Stave thickness Heading thickness Seasoning

Extra Fine 225L, 228L 22mm, 27mm 22mm, 27mm 36 months



Tonnellerie ()

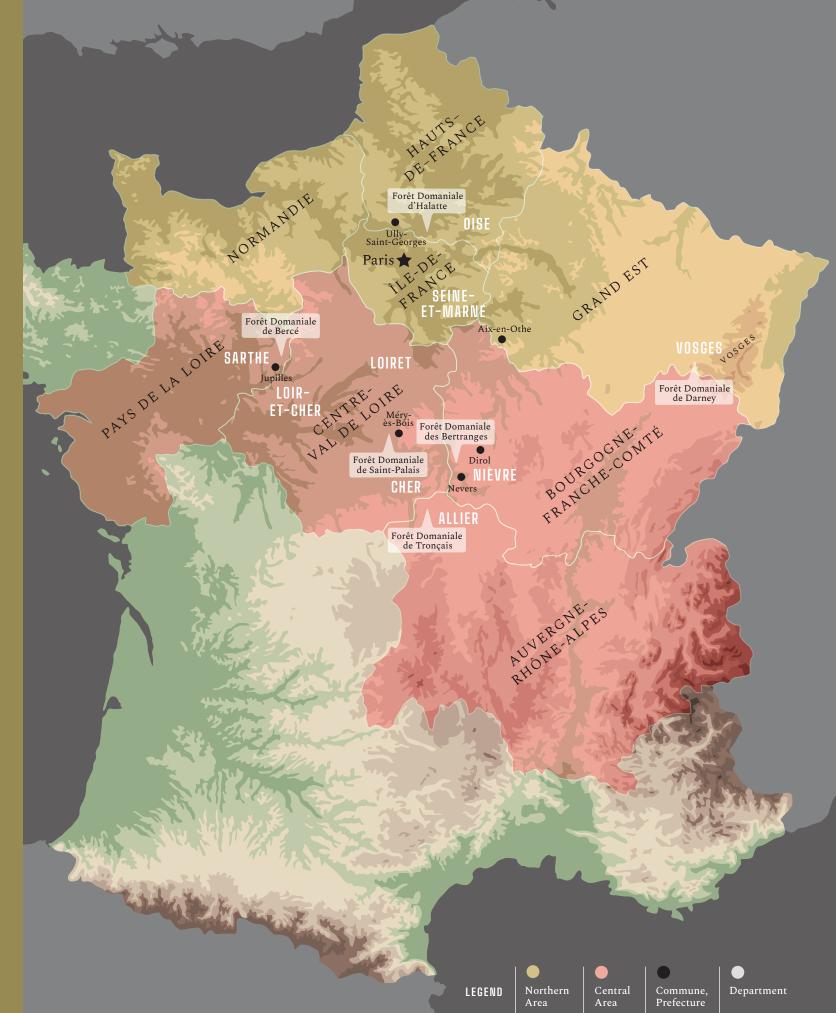
# FRENCH SINGLE FOREST

Tonnellerie Ô invites you to explore the complexity of forest terroir. Each year we reserve small quantities of wood from some of the most renowned forests of France and season them four years for winemakers who wish to apply the principles of fine winegrowing to make a more discriminating choice of oak. Our selections consist of the Forêt Domaniale de Bercé, Forêt Domaniale des Bertranges, Forêt Domaniale d'Halatte, Forêt Domaniale de Saint-Palais, Forêt Domaniale de Tronçais and Forêt Domaniale de Darney (Vosges).

> Available Toasts Custom

#### **Specifications**

Volume Stave thickness Heading thickness Fine 200L, 225L 228L. 265L 22mm, 27mm 22mm, 27mm 48 months



# Forêt Domaniale de Bercé

# **Forêt Domaniale** des Bertranges

# **Forêt Domaniale** d'Halatte

In the heart of one of the most beautiful regions of France, the Loire Valley, lies perhaps its most beautiful forest: Bercé, also known under the name of the neighboring commune of Jupilles. Centuries of patient stewardship are evident in the majestic stands of giant oaks for barrels that stand above the rest. In the region of Bourgogne-Franche-Comté, no forest is better known for cooperage oak than "Les Bertranges." Beginning with Benedictine monks in the 12th century, trees here have been under cultivation almost as long as the region's famous vines. While the demand for oak timber as an industrial resource has waned in the modern era, the reputation of Bertranges continues to shine among winemakers as a synonym for quality.

Just north of Paris in the region of Hauts-de-France and the department of Oise, the forest of Halatte is part of a vast green expanse known as "Le Massif des Trois Forêts." A royal domaine until the revolution, the forest of Halatte was originally singled out for preservation as a royal hunting ground. Today's large remaining tracts of old-growth oak forest stand as a testament to the tireless efforts of the French National Office of Forestry. which has nurtured them into one of France's most prized sources of wood for barrels.

# Forêt Domaniale de Saint-Palais

Located in the region of Centre-Val de Loire and the department of Cher in the eastern Loire Valley, this undersized national forest has an outsized reputation among coopers for the quality of its oak. Harvests are light within its tiny confines, but we partner with a family of merrandiers who have worked in the shadow of Saint-Palais for generations to keep us on the short list of coopers with regular access to this exceptional stavewood.

# Forêt Domaniale de Tronçais

confluence of geology, of quality timber for quality barrels.

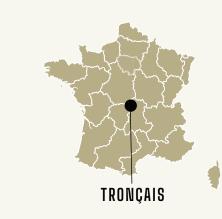






HALATTE





Thanks to a favorable climate and history, Tronçais has acquired a legendary reputation among coopers and winemakers the world over. Blessed with rich soils, ample rainfall and an abundant population of Sessile oak, this rare forest is protected to ensure a plentiful supply

# **Forêt Domaniale** de Darney

Nearly 40 inches of rain every year and fertile soils create the perfect environment for oak to thrive. Every year we set aside the best parcels from the Vosge Department for winemakers looking for oak with distinction.



Tonnellerie ()

FRENCH

# RESERVE

Each year our Master Cooper travels to France to hand-select the finest grain staves available from the prized forests of Tronçais and Bercé and set them out to season for five years for the production of our Reserve barrel. Tonnelleri Ô is proud to offer winemakers the rare opportunity to experience the combined influence of meticulous forest and grain selection, extended seasoning and delicate toasting on their finest wines.



Our Reserve barrel epitomizes the best of the prized forests of France and our attention to the traditions and innovations of barrel making.

Unique opportunity for winemakers to experience the rare results of meticulous forest and grain selection, extended seasoning and delicate toasting on their finest wines

Application

For giving precision and clarity to the most inspired winemaking efforts

Source de Tronçais de Bercé

# FRENCH RESERVE LETOLE FIVE VEAR

## Rarity + Luxury

Forêt Domaniale Forêt Domaniale

## **Specifications** Grain

Volume

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L'ETOILE

Stave thickness Heading thickness 22mm, 27mm Seasoning

Extra Fine Grain 200L, 225L, 228L, 265L 22mm, 27mm 60 months

Tonnellerie Ô

FRENCH

# PUNCHEONS

Tonnellerie Ô offers Puncheons in 500L with 27mm staves and 600L with 27mm or 40mm staves. Medium, Medium Slow, Medium Plus, Medium Plus Slow and Heavy toast profiles are available.

> Application For subtle integration of oak in light- to medium-bodied red and white wines.

Source Grand Est

# french PUNCHEONS

## **Specifications**

Grain Volume Stave thickness Heading thickness Seasoning

Fine 500L, 600L 27mm, 40mm 27mm, 40mm 24 months

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Tonnellerie ()

# AMERICAN

Our American oak comes from the lush white oak forests across the upper and central Midwest, the Northeast and the Mid-Atlantic. We enjoy long-standing relationships with family-operated mills who have been in the oak business for several generations. The **Appalachian** region with its expansive oak forests and magnificent stands of white oak produce some of the best stave wood in the country. The **Minnesota** forests lie along the same latitude as some of France's best oak forests and offer similarly elegant flavor profiles. **Missouri** quality white oak has been a mainstay of American barrel production for generations.

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TF	D.C.
TE	DES
LLLUNINUL	<b>Medium:</b> Toast, vanilla, coconut. More woo temperatures to contribute structure as w
	<b>Medium Slow:</b> Aromatic profile similar to M Enhances richness and depth mid-palate.
I UL	<b>Medium Plus:</b> Vanilla, powdered sugar, marz viscosity. Amplifies expression of ripe fru
	Medium Plus Slow: Aromatic profile similar to smoothness and richness of wine's texture toasting. Sweetness takes on a tropical cha fruit in reds, stone fruits in whites.
	Heavy: Common descriptors include crème Minimal contribution of wood tannin helj the palate.
	<b>Boost:</b> Designed to match with the boldest Heavy toast with a special twist that perm maximum confectionary and tropical swee

texture on the palate.

## **Toast Profiles**

DESCRIPTIONS	RED
rood tannin preserved at lower toasting s well as classic American oak aromas.	
) Medium: sweet vanilla, coconut, toasted bread. te.	ELEGANCE
arzipan, baking spices, caramel. Accentuates fruit in both reds and whites.	
ar to Medium Plus, but with greater impact on ure from decrease in wood tannin with extended character. Enhances perception of sweet dark	
me brûlée, vanilla bean, tropical sweetness. nelps build big volume and creaminess on	OPULENCE
est styles of New World red winemaking. ermits the deepest penetration of heat to deliver weetness on the nose and a lush, generous	
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# AMERICAN EXPORT & BESPOKE

At Tonnellerie Ô we produce two different formats for our American Export Selection barrels – a Bordeaux Export and a Burgundy Export – and offer three basic toast profiles (Medium, Medium Plus and Heavy).

Bespoke Selections are barrels you can customize with our Master Cooper Quinn Roberts to achieve the aesthetic and/or flavor profile intended for a specific wine.

## Lighter hand in toasting to give a uniquely exuberant yet elegant character

The wood for our two-year selection American oak barrels is selected primarily from one of the best sources of White oak in the country: the Ozark Highlands of Missouri. These barrels are designed to offer all the classic attributes of premium American oak: aromas of vanilla, coconut and brown spices; volume and richness on the palate; and a long, sweet finish.

#### Application

For wines that show an affinity for the best characteristics of classic American oak

#### Available Medium

Source

Heavy

# BESPOKE

## Pushing the traditional boundaries of American oak usage

When you choose to work with our Bespoke Selections, you have the option to choose your toast profile, select nonstandard sizes including 200L and 265L formats, adjust stave thickness and include your logo on the barrel head. For an additional cost, you also may order Château formats, specify stave mill sourcing (when available), extend seasoning, substitute French oak heads (Hybrid) and even select 300L Hogsheads.

### Application

For winemakers who want to challenge perceptions and explore the possibilities of American oak

## Availabl

Custom

Source Eastern

# **EXPORT**

e	Toasts	
ı,	Medium	Plus,

### **Specifications**

Grain Volume Stave thickness Heading thickness Seasoning

Fine 225L, 228L 27mm 27mm 24 months

Eastern United States

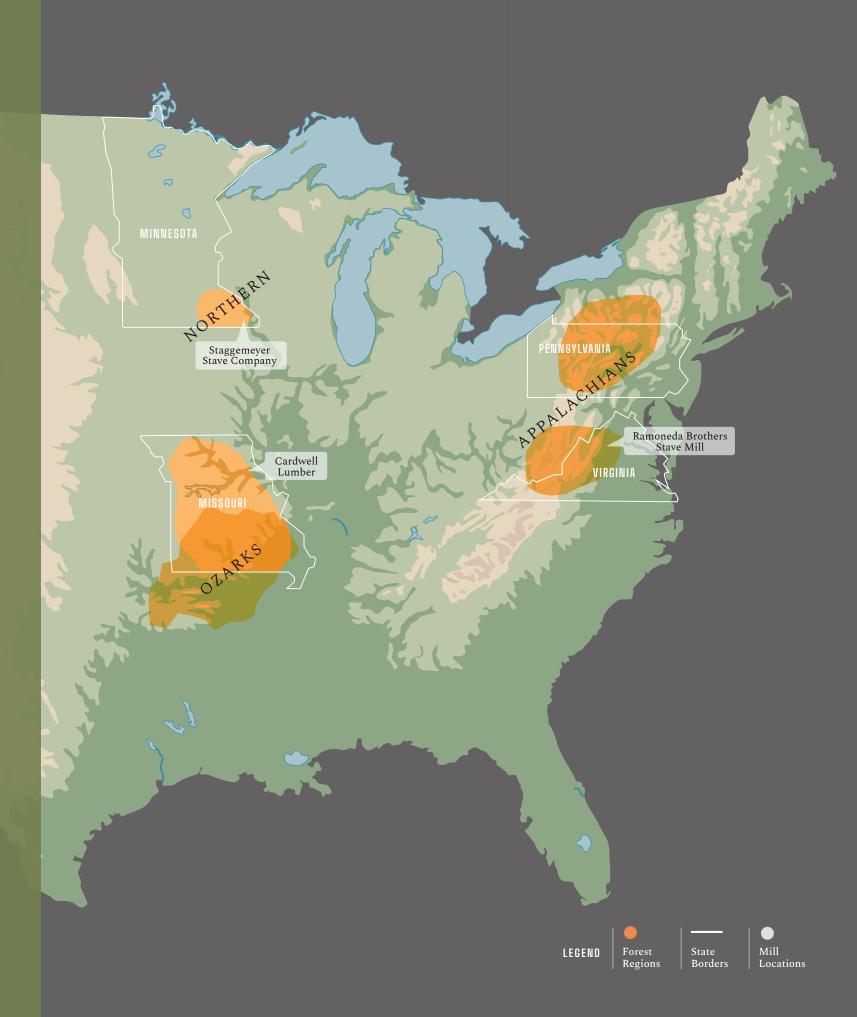
e Toasts	Specifications		
l	Grain	Fine	
	Volume	200L, 225L,	
		228L, 265L	
United States	Stave thickness	22mm, 27mm	
	Heading thickness	22mm, 27mm	
	Seasoning	24 months	



Tonnellerie ()

# AMERICAN PRESTIGE

Through years of working with American oak, we have noticed unique attributes from the sourcing of our wood. Our American Prestige Selections highlight these distinctions, showcasing two unique habitats for the white oak.



# AMERICAN PRESTIGE APPALACHIAN

The Appalachian region of the eastern United States is one of the most biologically diverse areas of North America, and its expansive oak forests are one of its greatest treasures.

Available Toasts Elegance, Opulence

**Source** Eastern United States Specifications Grain

Volume Stave thickness Heading thickness Seasoning Fine 200L, 225L, 228L, 265L 22mm, 27mm 22mm, 27mm 24 months

APPALACHIAN

2121

707.752.6350

INFO@TONNELLERIEO.COM

The exceptionally cold winters of central Minnesota and Wisconsin slow the growth of the region's white oaks, which yield staves with uncommonly fine grain.

## Available Toasts Elegance, Opulence

Source Eastern United States

# AMERICAN PRESTIGE<br/> **NORTHERN**

Specifications Grain Volume

Stave thickness Heading thickness Seasoning Fine 200L, 225L, 228L, 265L 22mm, 27mm 22mm, 27mm 24 months

BORTHERN

2821

Tonnellerie Ô

# AMERICAN SINGLE MILL

Our Single Mill Selections, much like single vineyard wines, are made to highlight the distinctive qualities of the American mills we partner with each year.

Available Toasts Elegance, Opulence

#### **Specifications**

Volume Stave thickness Heading thickness Seasoning

Fine 200L, 225L, 228L, 265L 22mm, 27mm 22mm, 27mm 36 months



# AMERICAN SINGLE MILL MINNESOTA

Established in 1967 by Norbert Staggemeyer, the Staggemeyer Stave Company, Inc., has been crafting premium quality wine staves in Caledonia, Minnesota, since 1993, when it quickly gained recognition as one of the best suppliers of American oak for wine barrels.

РНОТО: President Jed Hammel Staggemeyer Stave Company, Inc.

# AMERICAN SINGLE MILL MISSOURI

The Cardwell family has been cutting timber in Missouri since the early 1950s and is recognized as one of the best producers of American oak wine staves in the country. Their mills have been in family hands through four generations, with Bill Cardwell, the greatgrandson of the founder, currently at the helm.

РНОТО: President Bill Cardwell Cardwell Lumber, Inc.





Ramoneda continues the work of his great-grandfather by joining his team in the mill to craft premium-quality wine staves every day at Ramoneda Brothers Stave Mill.

#### РНОТО

Owner Vic Ramoneda, Associate Bill DiSantis Ramoneda Brothers Stave Mill

# AMERICAN SINGLE MILL VIRGINIA

707.752.6350 INFO@TONNELLERIEO.COM

Tonnellerie ()

# AMERICAN RESERVE

Created to revolutionize the American oak barrel, the Revolution barrel is sourced from and seasoned in Minnesota for five frigid winters. It is subtle and delicate enough to work beautifully with wines not normally associated with American oak aging.



Sourced from and seasoned in Minnesota for five cold winters, this barrel is created to revolutionize the American oak barrel.

#### Application

Subtle and delicate enough to work beautifully with wines not normally associated with American oak aging **Available Toasts** Elegance, Opulence

Source Minnesota

# AMERICAN RESERVE REVOLUTION FIVE-YEAR

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REVOLUTION

**Specifications** Grain Volume

Stave thickness Heading thickness Seasoning

Fine 200L, 225L, 228L, 265L 22mm, 27mm 22mm, 27mm 60 months



# Partners

Winemakers share their experience creating with us and reflect on the value of the barrel.

"There is nothing like the strength of partnering with passionate people to build the best possible barrel for the best possible wine."

– Josh Trowbridge, Vice President and General Manager, Tonnellerie Ô

WINEMAKER BOB CABRAL Three Sticks Wines and Bob Cabral Wines Sonoma, California

# Collaboration and Innovation

Bob Cabral has the same passion for people as he does for wine. He has an affinity for building strong relationships, whether with the stave mill owners in France, the newbie winemakers he mentors in California or the master coopers building his barrels. He believes collaboration leads to better wines and better times. "I want to have the same relationship with the people who manage the wood supply and build the barrels as I do with those who manage the vineyards because I learned early on that you can't do all things by yourself and that it's the people you surround yourself with who determine your path for success." So Bob gets his hands dirty growing the grapes, choosing the wood for his barrels, overseeing his barrel toasting and blending his wines. Through the Tonnellerie Ô Master Cooper Series, which he helped to envision, as well as his close relationship with Tonnellerie Ô's Master Cooper Quinn Roberts, Bob has been able to better understand what distinguishes a quality barrel. "Until I experienced the harvesting of trees, the craftspeople grading the staves by size, length and grain, then building the flowers and toasting them, I didn't realize how many variables need to be managed in making a barrel. Like vintage variation, there is barrel variation, and you need an experienced master cooper to eliminate those variables for consistency season over season." He is grateful to Tonnellerie Ô for helping him gain a hands-on education and a deep appreciation for the barrel. "Our collaboration has offered me the rare opportunity to make barrels no one else can by controlling the entire process from the







W I N E M A K E R S T E P H A N A S S E O L'Aventure Winery Paso Robles, California

TONNELLERIE Ô

## Simpatico Artisans

Stephan Asseo works and lives by his own style – and he expects the same from his cooper. "I make the wine of my place, then I like to drink it," he says. "If you like my taste, great." To him, authenticity is the key to great wines, great relationships and great barrels. "When you are in this niche market, you need to keep your personality," he explains. "Coopers, too, have to stand to their position and philosophy." Stephan and Tonnellerie Ô Master Cooper Quinn Roberts share this common ground, which has paved the way for creating and perfecting the elusive long blond toast for L'Aventure's Estate Cuvée. Based nearby, Quinn and his team visit the winery regularly to taste the wine and hear Stephan's thoughts, then roll up their sleeves to interpret his taste in the style of the barrel. "The barrels have the responsibility of the wine for a long time, and you put your wine in the hands of the barrel," Stephan says. "It's therefore super important to have the full confidence of the barrel maker. I see the cooperage as a partner-to-partner relationship. I see Tonnellerie Ô as part of my team." W I N E M A K E R A R Y N M O R E L L A. Morell Wines Walla Walla, Washington

WINES

TONNELLERIE Ô

Mutual Appreciation

Aryn is a winemaker's winemaker. He serves as not only a consultant to some of the best but also the standard of excellence in innovation. With an inquisitive mind and a drive for perfection, he looks to illuminate the best attributes of wine through exploring, experimenting and understanding what is possible. Recently Aryn approached Tonnellerie Ô to work with him on the Lumen Project, a program to shine light on the role the barrel can play in his ultimate goal: evoking an emotional response to wine. "We need to treat barrels not as vessels to hold wine over time or as an item in a spice cabinet, but as a means to influence the emotional response a consumer has when experiencing a wine, while, at the same time, considering the effect a barrel can have on the wine and customers over time," Aryn explains. He compares wine to perfume, and sees the barrel as a main component in eliciting a physiological reaction. Working side-by-side with Tonnellerie Ô Master Cooper Quinn Roberts, Aryn spent a handful of days at the cooperage, choosing staves, and overseeing and experimenting with the temperatures and timing of toasts. "We don't work with any other cooper that sees our goal as part of their own company agenda," says Aryn. "Tonnellerie Ô allowed me to come and disrupt their production, setting aside time, space and resources to do my own project. We don't run across vendors that go the extra five miles to get exactly what we're looking for and ask what else they can do to for us. That's why we've expanded our purchasing with Tonnellerie Ô, which is the largest cooper we use by far." The decade-long partnership is based on mutual appreciation. "The relationship works because Tonnellerie Ô knows we want the best from and for them as we do for ourselves," notes Aryn. "They have a phenomenal product and professionalism, and the level of family, of familiarity, we get with them is different from anyone else."



# A Toast to Oak

Through collaboration and creativity, Tonnellerie Ô offers the best of oak to expand flavor possibilities for winemakers through alternatives.



# CREATIVE OAK

**Creative Oak offers winemakers** premium French and American oak alternatives made from wine-grade oak from the same partner mills as our barrels, seasoned at the mills for a minimum of 18 months. These products are hand-toasted over oak fires or in carefully monitored convection ovens, targeting specific taste and aromatic profiles. We can work with winemakers to customize a toast to elevate their fruit to distinction.

Visit: tonnellerieostore.com Email: info@creativeoak.com







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